

# Capt. CLAUDIO POTENZA



- **Civil Status :** Single, No Kids
- **Nationality:** Italian
- **Visa:** Usa B1/B2
- **Phone N:** +39 392 32 81378
- **E-mail :** claudio\_potenza@hotmail.com
- **Web:** <https://www.linkedin.com/in/capt-claudio-potenza-0a76ab7b/>
- **Info:** Non-Smoker, No drinking, No Tattoos

## Profile

Accomplished Captain and Certified Yacht Surveyor with a distinguished history of leading successful global sailing expeditions. Skilled in Accounting, Budgeting, and Financial Reporting, utilizing industry-standard software including IDEA and Pinpoint. Extensive expertise in ISM, COSWP, SSO, PSC, and Diving Operations.

Proven ability in Crew Training, SEA Contract Negotiation, Insurance, Shipyard and Refit Management, and New Construction oversight. Adaptable and invaluable asset in maritime environments.

**My professional approach is built on longevity and a strong work ethic.**

## Info

- Active member of the Professional Yacht Association (PYA), holding the esteemed title of Captain
- Member of the Yacht Captain's Club at the Yacht Club de Monaco
- Proud member of the International Association of Marine Consultants and Surveyors (IAMCS)

## Languages and Software

### - LANGUAGES



### - SOFTWARE



## Education

01/2012

### **MCA Master 3000 GT COC**

- Obtained Master 3000 GT Certificate of Competency (COC) from the Maritime and Coastguard Agency (MCA)
- Successfully completed training at the UKSA training center UK.

01/2022 – 10/2024

### **Marine Engineering diploma**

- Attained a Marine Engineering diploma from Lloyds Maritime Institute with CPD certification
- Acquired comprehensive knowledge and skills in marine engineering principles and practices.

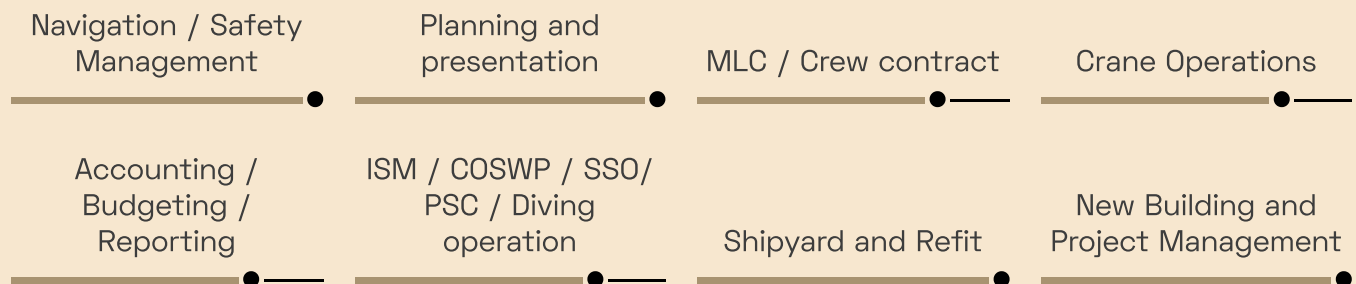
## Education

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- 01/2023 **Statutory Surveyor and Flag State Inspector**
- Achieved the Certificate in Professional Development (CPD) from Lloyd's Maritime Institute
  - Obtained the CPD certification from Lloyd's Maritime Institute
- 04/2023 **ISM, MLC & ISPS MARITIME LEAD AUDITOR**
- Certified as a Lead Auditor in ISM, MLC, and ISPS maritime standards by Lloyd's Maritime Institute, Certificate [CPD].
- 01/2020 **Project Management**
- Achieved certification in Project Management issued by the International Business Management Institute
- 01/2018 **RYA Sail Instructor**
- Achieved certification as a RYA cruising sail instructor
- 01/2002 **Bachelor's degree in Economics and Finance**
- Achieved a Bachelor's degree in Economics university of Milano

## Skills

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## Professional Experiences

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### The Sea Time is certified through PYA Service Record Book

01/2024 – present  
Ancona

#### **New Building Captain for a new 46 MY Tremenda LTD**

- Served as Owner's Representative and Building Captain for a new 46 MY
- Managed all aspects of the vessel's construction, ensuring adherence to project timelines and budget
- Oversaw communication between the owner, shipyard, and subcontractors to guarantee project success
- Followed up quality control measures and conducted regular inspections to guarantee the highest standards were met.

01/2022 – 12/2023

#### **Captain MY LUCY 38 MT Camper&Nicholsons International**

- Selected by Camper & Nicholsons Asia to serve as Project manager



## Professional Experiences

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and Captain for the 120-foot luxury yacht, MY LUCY

- Collaborated with C&N's New Building division to manage the survey process for the end of yacht's construction
- Directed a team over the course of 2 years to fine-tune and test the yacht, implementing improvements in multiple areas
- Showcased the yacht at numerous events and boat shows, ultimately leading to its successful sale. Yacht SOLD

04/2021 – 12/2021

### **Captain of 50 MT Turquoise Yacht RASHA LTD**

- Led successful flag change and coordinated a five-year survey for MY RASHA, ensuring compliance with regulations and a quick turnaround for the summer season
- Managed a busy private and charter program for a 50 MT Turquoise Yacht
- Logged over 5000 nautical miles while maintaining a crew of 10 members
- Navigation include: Turkey, Greece, Lebanon, Italy, Croatia, and Montenegro, requiring long and demanding working hours

01/2016 – 03/2021

### **Captain - 40 MT Admiral Yacht Camper&Nicholsons International**

- Proudly served as Captain for a distinguished family on their 40 MT Admiral Yacht for nearly five years
- Managed and supervised private and charter programs, showing exceptional leadership skills
- Successfully sailed diverse regions including the Mediterranean, Miami, the Bahamas, the Caribbean Sea, and Cuba
- Conducted voyages from Miami to New York and up to Boston, extensively exploring the East Coast of America
- Joined Camper&Nicholsons Asia in 2020 after the yacht was sold, relocating to Hong Kong
- Completion of the 5-year RINA survey and applied a new yacht management system
- Sailed in various areas including Hong Kong and neighboring regions, demonstrating adaptability and expertise

05/2015 – 11/2015

### **Captain - 50 MT Tecnomar Yacht Talal LTD**

- Master of a 50-meter semi-displacement hull yacht MY Talal
- Prioritized safety and guaranteed compliance with ISM/SMS codes
- Managed a 12-member crew and oversaw their tasks
- Implemented a complete reorganization of the deck and bridge areas
- Maintained navigational and bridge protocols, including charts and manuals

11/2014 – 12/2014

### **Captain - Sail Yacht CNB 88 SAPPHIRE III**

- Led a successful expedition trip from Southampton, UK to New York as Captain of SY CMB 88
- Ensured the safe and efficient delivery of the yacht
- Managed a team of crew members to achieve mission objectives



## Professional Experiences

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04/2011 – 09/2014

### **Captain - 30 MT MY BlueCharter srl**

- Master of 30 Meter motor yacht for nearly 4 years with intensive charter utilization and expertise in Arneson propulsion system
- Demonstrated exceptional vessel performance and consistently delivered high levels of customer satisfaction during charter operations

01/2008 – 10/2010

### **First Officer - 40 mt Sail Yacht Aime Sea LTD**

- Assumed the role of First Officer onboard the 40 mt SY Aime Sea (Alloy Yacht) acted as Relief Captain during the Captain's absence
- Provided exceptional service to private and charter clients while sailing the Mediterranean
- Successfully completed transoceanic crossings to facilitate seasonal stays in the Caribbean and the Bahamas



## Other Info

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- Certified Kite Instructor (IKO) with expertise
- Personal Trainer and CrossFit Coach
- Experienced Diving Instructor (PADI)



## References

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### **Shek Fung Camper & Nicholsons Asia**

Yacht Manager ( MY Sun Prince - MY Lucy)  
sfung@camperandnicholsons.com

### **Carmen Stratton Lau Camper & Nicholsons, London**

Owner's representative ( MY Sun Prince)  
clau@camperandnicholsons.com

### **Daniela Duck New Buiding division Camper & Nicholsons**

New Build Coordinator ( MY Lucy)  
dduck@camperandnicholsons.com

### **Mike Napoli Tremenda LTD**

IYC Yacht manager, Fort Lauderdale ( MY Tremenda)  
mnapoli99@yahoo.com

### **Mr. Frank Grzeszczak Jr FGI Yacht Group, Miami**

Vice Presindet at FGI Yacht Group, Miami  
Yacht Broker for MY Tremenda



## References

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fng@fgiyachtgroup.com

**Mr. Mohammed .K. Soubra**

Yacht manger ( MY Rasha)

m.soubra@hotmail.com

**Marzia Nostini**

**VERDEBLU s.r.l.**

Manager and Yachr Borker for MY Kblu

info@verdeblu.com

**Captain Gianluca Orlando**

**AIME SEA MACH LIMITED**

Captain and Yacht Manager for SY Aime Sea

gianlucaorlando@hotmail.com

**Emanuele Camporese**

**New Buiding division Camper & Nicholsons**

C&I New Build Technical Manager for MY LUCY

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