From: Mr. Leonid Ogorodnikov (Owner M/Y Tania – M/Y Tania2)

Cell: +7 963 646 44 40

E-Mail: leonid.karo@gmail.com

It's my pleasure to provide this letter of recommendation for Captain Lorenzo Grassi

Lorenzo served as Captain on board my yachts Tania (Pershing 56') and Tania 2 (Pershing 90'), for more than 8 years starting from 2007, during such time we took cruises over all West Mediterranean and Adriatic seas with great satisfaction and successfully. Guests always felt safe and comfortable under Captain Lorenzo's command. Captain Lorenzo approached all tasks with a positive spirit and can-do attitude. He was always coureous in his manner and encounters with guests and crew.

He showed excellent knowledge concerning navigation and his abilities to troubleshoot problems and repairs has been both quick and efficient, qualities that have served him well in his role as Yacht Captain.

Capt. Lorenzo Grassi is reliable, loyal, flexible and good skills to manage crewmembers. On a personal level he's a proactive and hands-on Captain. With regards to maintenance, refits and administration he managed to take care of all paper work and navigate without any problems. He also was very knowledgeable regarding all engineering aspects aboard.

Furthermore he has been efficient with all accounting, able to run the yacht always within the budget limits.

Captain Lorenzo command of my Yacht ended due to the sale of M/Y Tania 2, although he has been keep on by the new owner for the following 2 years.

I'm confident that he will surpass your expectations in the request role. Lorenzo is selfconfident and smart, and I know he will continue to find success in yachting.

Please feel free to contact me for any further other info.

Best Regard

Leonid Ogorodnikov