

Viareggio, 06.11.2024

**Presentation Letter Captain Alessandro Orrao**

I am an enthusiastic motivated person who has enjoyed a versatile career starting in Italy in 1999. My career has been built on personal integrity, loyalty, honesty, common sense, conscientiousness and attention to fine detail. I have always passed after a long period from one boat to another for career growth without ever deceiving the expectations of Owners or Managers. I strongly believe in the relationship with my Owner with whom I always want to build a relationship of great trust. Paramount is the understanding of an Owner's requirements and delivering him excellent results.

Under my command, a safe and secure environment must always be adhered to. Managing a yacht or project for me is a highly rewarding occupation and exceeding an Owner's expectations is what I constantly strive for. My professional philosophy is the belief that running a yacht is not about spending indiscriminately but using available resources to the best of my ability. To maintain a very high standard, I use all my skills to produce and maintain a motivated and cohesive crew. Longevity history, superior management skills, records of low crew turnover and global knowledge is some that are part of me and my career. I work in team with my wife Alessandra as Chief stewardess since 2006.

In sailing the Mediterranean for many years I have acquired knowledge of all the best ports, the best beaches and restaurants.

My passion for food and wine gives me the chance to choose and suggest the best.

My warm regards

Captain Alessandro Orrao

*Alessandro Orrao*